



# BEVERAGE TESTING INSTITUTE

**Re: Illinois Liquor Control Commission Shipping into Illinois**

**Date: February 5<sup>th</sup> 2018**

Dear BTI's customers: Please see below an email correspondence between the Illinois Liquor control attorney's confirming shipping samples are allowed and fall within the guidelines of the ILCC.

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**Kevin Gerow**

**From:** Oleary, Sean <Sean.Oleary@illinois.gov>  
**Sent:** Friday, February 2, 2018 1:41 PM  
**To:** Kevin Gerow  
**Subject:** RE: BTI

The Illinois Liquor Control Commission ("ILCC") is aware of the Beverage Testing Institute, Inc.'s ("BTI") operation at 4849 N. Milwaukee Avenue, Suite 304, Chicago, Illinois 60630, which operates as an alcohol beverage testing facility. Generally, BTI uses trained individuals to analyze and taste alcoholic beverages for commercial purposes and often for purposes of publishing the findings in various periodicals. BTI is not engaged in the sale or resale of alcoholic beverages.

ILCC requires that BTI must conduct its alcoholic beverage product testings and ratings in private settings not open to the public. Further, businesses and individuals shipping product to BTI for testing must do so in *de minimis* amounts and under no circumstances, in an amount which exceeds the quantity necessary for testing. BTI is not permitted to sell the alcoholic beverage products it receives for testing and must destroy all leftover products. BTI and its tasters may not retain leftover samples for personal use.

Under these conditions, a license from the ILCC should not be required to ship, deliver or furnish alcohol beverage products to BTI for testing purposes.

We trust that this information will provide clarity to any questions relative to the shipment of alcohol beverages addressed to BTI. Please do not hesitate to contact the ILCC should you have any questions or require further clarification.

Best regards,

Sean O'Leary

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Further questions please let us know, and we look forward to receiving your entries.

4849 N. Milwaukee Ave, Suite 304 – Chicago, Illinois 60630